

SABO opens a distribution centre in Duisburg, in the heart of Europe

SABO S.p.A., a leading speciality chemicals manufacturer with production sites in Italy, Germany and China, is signing an agreement with Mäuler Logistik GmbH & Co. KG and is investing in a new distribution centre in North-Central Germany.

This operation will allow SABO to optimise the turnaround time and consolidate its presence on a global scale, marking a further step towards internationalisation.

Levate (Italy), 10th October 2023 - SABO and Mäuler announce a partnership that will result in a distribution centre, mainly dedicated to polymer additives, in Duisburg, North Rhine-Westphalia, Germany, starting on 1st November.

By opening a new distribution centre, SABO aims to be even closer to its customers, quickly providing them with its full range of products and bringing considerable advantages to the entire supply chain in terms of optimisation and flexibility of transport and delivery.

Mäuler has nearly ninety years of experience in transport and logistics services for special chemical goods; among its many storage centres, the selected hub will become an important strategic point for shipping products all over the world, thanks also to its proximity to North European ports.

This is a further investment by SABO after its recent acquisitions of production assets in Marl, Germany and Liaoyang, China, and it marks a significant step in its expansion and internationalisation strategy.

“Our policy of investments in the business is based on the continuous improvement of customer satisfaction,” said **Germano Peverelli, SABO’s CEO and Chairman of the Board of Directors.**

“We recognised some specific opportunities in terms of distribution growth, by mapping our customers and this allowed us to identify and select Mäuler as a strategic logistics partner, who shares our values of history, solidity and vision. We are confident that this agreement will enable us to strengthen our relationship with our customers, who will benefit from better logistics”.

“True to our aim “big enough to do the job - small enough to do it better”, it seems to be a perfect match between SABO and Mäuler Logistics,” states **Reiner Kammels, CEO of the Mäuler Group.** *“Mäuler accompanies its customers throughout the entire supply chain and thus creates special benefits from the production until the end customer. With a strong customer orientation, a network of chemical warehouses, paneuropean cross-dock concepts and European transportorganisation, the strategic cooperation fits together perfectly”.*

Founded in Levate, Italy, in 1937, **SABO S.p.A.** is a leading chemical-industrial company specialised in the production of polymer additives, cosmetics ingredients, feed additives and numerous other technological products for industrial applications in different sectors.

Today, SABO ranks among the world’s leading producers of high-quality HALS and is the largest Western company owned entirely by private capital to offer polymer additives worldwide.

With over 80 years of experience, 5 production sites and over 400 employees, SABO is known for its innovation, entrepreneurial spirit and historical, long-standing expertise.

In 2022, it has attained a turnover of more than US\$ 350 million, confirming its 15% average growth trend over the past 10 years.

This development is part of SABO’s expansion plan to become increasingly competitive among the major players in the sector, through the optimisation of the entire production chain, the widespread product distribution and the acquisition of new, patented, cutting-edge technologies.

www.sabo.com



Founded in 1934, in Remscheid, Germany as a small transport company, today **Gustav Mäuler GmbH & Co. KG** is a leading regional Group in North Rhine-Westphalia specialised in logistics and warehousing of speciality chemicals. The Group's main goal is to offer its customers the best shipping and delivery service, accompanying them with a human, professional and responsible approach along the supply chain, specifically in transport and delivery to the end customer.
www.mauler-spedition.de

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